

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 SP-02

AID-05 NSC-05 CIEP-01 TRSE-00 SS-15 STR-04 OMB-01

CEA-01 COME-00 FRB-03 USIA-06 XMB-02 OPIC-03 LAB-04

SIL-01 FEAE-00 IO-11 /089 W

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E.O. 11652: N/A

TAGS: PDIP, ENRG, PK

SUBJECT: BIO DATA ON NIAZ NAIK, PAKISTAN REPRESENTATIVE TO
CIEC COMMISSIONS

REF: STATE 9622,

1. NIAZ NAIK (PRONOUNCED NIKE), WHO WILL HEAD PAKISTAN'S
DELEGATION TO THE DEVELOPMENT AND FINANCE COMMISSIONS OF
THE CONFERENCE ON INTERNATIONAL ECONOMIC COOPERATION
(CIEC), HAS SERVIED SINCE 1974 AS ADDITIONAL FOREIGN
SECRETARY. THIS MAKES HIM ONE OF THE FOUR OR FIVE MOST
SENIOR OFFICERS IN THE MINISTRY OF FOREIGN AFFAIRS. HE
WILL CARRY ON IN THIS POSITION IN ADDITION TO HIS CIEC
RESPONSIBILITIES.

2. MUCH OF HIS 20-YEAR FOREIGN SERVICE CAREER HAS BEEN
SPENT DEALING WITH INTERNATIONAL ECONOMIC AND UN AFFAIRS.
HIS CURRENT RESPONSIBILITIES IN THE MFA INCLUDE BOTH
THESE AREAS. BEFORE COMING TO THIS JOB, HE HAS SERVED
TWO TOURS WITH PAKISTAN'S DELEGATION TO THE EUROPEAN
OFFICE OF THE UNITED NATIONS IN GENEVA, THE SECOND
ONE AS AMBASSADOR (1970-74). HE HAD ALSO SPENT THREE
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YEARS AS DIRECTOR-GENERAL FOR UNITED NATIONS AND

ECONOMIC AFFAIRS IN THE MFA (1967-70). HIS EARLIER SERVICE INCLUDED A TOUR AT THE PAKISTAN MISSION TO THE UN IN NEW YORK (1956-58) AND PARTICIPATION IN PAKISTAN UNGA DELEGATIONS (1956, 1959 AND 1969). HIS OTHER FOREIGN SERVICE ASSIGNMENTS INCLUDED RANGOON AND BONN.

3. NAIK HAS IMPRESSED US AND OTHER AMERICANS WHO HAVE KNOWN HIM HERE AS COMPETENT, LOYAL, SERIOUS AND THOROUGHLY PROFESSIONAL OFFICER. HE DOES HIS HOMEWORK AND IS QUICK TO GRASP THE SUBTLETIES AND SENSITIVE ASPECTS OF THE PROBLEMS HE DEALS WITH. HIS STYLE IS QUIET AND UNDRAMATIC: HE IS NOT PARTICULARLY LOQUACIOUS, SPEAKS IN A SOFT VOICE, AND TENDS TOWARD UNDERSTATEMENT.

4. IN DISCUSSING CIEC ISSUES WITH US, HE HAS OF COURSE ALWAYS SUPPORTED THE GOP POSITION. HE HAS CONSISTENTLY STRESSED THE IMPORTANCE OF ACHIEVING PRACTICAL RESULTS, THE NEED TO BE FLEXIBLE AND MAKE COMPROMISES IN ANY REAL NEGOTIATION, AND THE EMPTINESS OF RHETORICAL "VICTORIES." WITHIN THE LIMITS SET BY PAKISTAN AND USG POLICIES, IN SHORT, WE BELIEVE THAT THE US DELEGATION SHOULD FIND NAIK QUITE EASY TO WORK WITH.

5. PERSONALLY, NAIK IS A FRIENDLY AND PLEASANT MAN. HIS CONVERSATIONS TEND TO BE ON THE SERIOUS SIDE, BUT HE HAS A DRY SENSE OF HUMOR. HE IS A BACHELOR. AT LEAST ONE OF HIS BROTHERS, EJAZ NAIK, IS A SENIOR PAKISTAN GOVERNMENT OFFICIAL (SECRETARY OF COMMERCE).

BYROADE

NOTE BY OC/T: REFTEL BELIEVED TO BE INCORRECT.

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